

# Clement Donzel

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Dear Sir or Madam,

I am currently looking for a marketing position at a manager level in Software / IT Company, starting from July 2010.

Creative and adaptable, I have always been looking for new challenges to take up. In 2004, I took a gap year during my Business School studies, in order to have long term internships such as my position at IBM Software Group in 2004/05: driving customer References marketing program from end to end for West Region, participating in the management of Software co-marketing programs focused on high value Business Partners, and creating and editing the internal software newsletter.

In 2006 in Boston, MA (USA), for 2 years as a Marketing Specialist at Dassault Systemes Solidworks, I demonstrated that I could quickly adapt myself to new working environments by working on lead generation activities, sales follow-up, and strategic alliances with the key solution partners.

At the present time, I am completing my 2-year business assignment at Dassault Systemes SolidWorks as a Web Marketing Specialist. Based in Singapore, I am in charge of defining and executing web marketing and lead generation programs as well as leading the online user community through social media, virtual conferences, blogs etc. Finally, I am in charge of updating and supporting the CRM systems for marketing and sales activities for Asia-Pacific Region.

Now, I want to continue enriching my business experience by joining a company leader in Software/IT industry. I am motivated by new challenges and can quickly be an efficient team player and bring back a great return.

Reference contacts from my previous positions are available at the end of my resume. I would welcome phone interviews at earliest convenience.

Thanks for the consideration.

Yours sincerely  
Clement Donzel